



Crown
Commercial
Service

Let our bulk buying power save you time and money

free
to join

great
savings

commercial
expertise

Aggregation





By combining your requirements with those of other public and third sector organisations we can help you make even greater savings when buying the everyday goods and services your organisation needs.

We do this by using our national buying power to bring together customers with the same or similar requirements. This helps make the opportunity more attractive to suppliers. We call this 'aggregation'.

We have seen customers achieve some fantastic savings by taking part, typically up to:

-  **50% on mobile voice & data services**
-  **50% on office supplies**
-  **40% on vehicles**
-  **30% on tablets**



How we can help

Our customer team is here to help you access our aggregation services by providing support to help you join forces with other organisations, groups or networks - whether that is locally, regionally or nationally.

Once we understand your needs and have brought together sufficient customers looking to buy similar goods and/or services, we will help you by:

- identifying the best CCS framework to use
- collating all the necessary data
- developing the procurement documentation
- running the aggregation
- providing expert advice and guidance

Our aim is to ensure all our customers get great value for money and benefit from our commercial expertise. The approach we take to each aggregation may vary. The most common routes are national further competitions and eAuctions, or a combination of both.





National further competitions

Joining one of our national further competitions will save you time, as well as money, as we run the procurement for you, so there is very little administration for you to deal with.



eAuctions

eAuctions enable suppliers to compete online, in real time. The auction can be based on price alone or other criteria, such as quality, delivery or service levels, can also be taken into account.

Whilst eAuctions are often used to conclude a national further competition, we also run eAuctions independently too.

What we can help you buy

We currently run regular aggregations for vehicles, office supplies and a wide range of technology products, such as laptops, tablets and mobile phones.

We are also looking to run aggregated procurements in the following areas, subject to customer interest:

- Audio conferencing
- Automatic number plate recognition (ANPR)
- Building materials
- Data access / broadband
- Electric taxi infrastructure
- Fixed line telephony - conventional
- Laundry and linen
- Speed safety cameras
- Vehicle hire
- Video conferencing
- WAN connectivity (BT Netstream corporate)

The proposed timetable for any aggregation opportunity depends on the level of customer interest and the complexity of taking the requirement to market. If you have a specific requirement or would like to find out more please get in touch.

If there is something you are looking to buy that isn't on this list, but you think it would be suitable for aggregation, please let us know as we may still be able to help you.



The process

Taking part is a straightforward process - and it is free of charge:

- tell us what your requirements are
- sign a Memorandum of Understanding to confirm your commitment
- validate the supplier tenders to ensure they meet your requirements
- sign a contract with the successful supplier

We're here to help

To learn more about how our free to use aggregation services can help you make savings please visit:



www.ccsheretohelp.uk and fill in our online enquiry form - simply tick the box to express your interest in aggregation.

We will then get in touch to discuss your requirements and recommend the best solution(s) to meet your needs.

You can also sign up for our regular newsletter, if you don't already receive it, via the online form. We promote all our latest aggregation opportunities in our newsletters.

Alternatively, you can contact our customer service team directly:



0345 410 2222



info@crownccommercial.gov.uk



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