



Crown
Commercial
Service

Helping you save time and money on
procurement, so you can focus on the priorities
that matter most to your council

free to use

great value
deals

bulk buying
power

significant
savings

social
value

SME
suppliers

dedicated
account
management

Local government





Who we are

We're the UK's biggest public procurement organisation. We help our customers find the right commercial solutions for over £12 billion of spend each year.

We know that for all local councils tight control over budgets and resources is a key priority. We want to help you save time and money when buying everyday business goods and services, so that you can focus on the things that really matter to you in your area.

You can use our commercial solutions free of charge, and we're committed to helping you achieve maximum value by leveraging our commercial and category expertise and national buying power.

The areas we work in cover:



technology: cloud, digital & hosting solutions, network services, software and technology products & services



buildings: facilities management, maintenance & repair, utilities & fuel and construction



corporate solutions: travel, fleet, office services, marketing, communications & research, financial services and contact centres



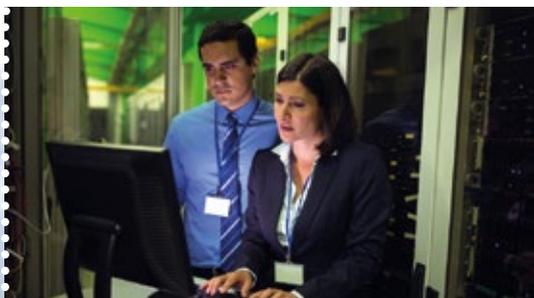
people: temporary staff, outsourced services and advisory services (e.g. consultancy, legal and language services)



How we're helping our local government customers

We have a dedicated team who work closely with the Local Government Association and other buying organisations, such as Eastern Shires Purchasing Organisation (ESPO), North East Procurement Organisation (NEPO) and YPO, to help you achieve your procurement goals. Led by Nick Caton, Wider Public Sector Commercial Director, the team includes Sarah Jewell, Senior Strategic Lead for Local Government and Education and Customer Delivery Managers, Keith Clements and Phil Hodgson.

Whether you're a procurement manager responsible for buying office supplies, a fleet manager looking to source vehicles, an IT manager responsible for upgrading your networks and equipment or a finance manager looking to improve your payment processes, our aim is to get to know you and your specific needs. We want to help you get best value through our commercial deals and join the growing number of CCS customers saving millions of pounds for their organisations every year.





Here are some of our great deals that councils are benefiting from right now...



Payments Solutions: payment cards for low value goods and services including physical, virtual and declining balance cards. Reduce 1000s of invoices into one - the monthly card statement - and save at least £5 per transaction compared to traditional purchasing methods, whilst also saving up to £45 per card on annual fees. Plus, services and equipment to help you receive payments quickly and securely.



Fleet: buy and lease a wide range of vehicles from cars, 4x4s and motorcycles, to vans and commercial vehicles (including heavy goods vehicles), minibuses and coaches. Additional services include fleet management & maintenance, tyres, telematics, fuels cards, insurance and liquid fuels - ensuring all your fleet needs are covered, however big or small. Why not combine your vehicle requirements with those of other organisations for an even better deal? Typically our regular fleet eAuctions save customers up to 40%.



Temporary Staff: we can help you fill temporary, interim and contractor roles, whether you need staff on a regular basis or just have an occasional requirement. There are no temp to perm charges if you comply with the transfer fee rules, and suppliers will help you comply with all relevant legislation and regulations.



Project Management and Full Design Team Services: access project management, design and advisory services to support your property and construction projects. A streamlined further competition process means you can have support in place in around 4 weeks, depending on the scale of your requirement.



Utilities: with a focus on savings, demand reduction and energy efficiency, we consistently secure the best price for gas and electricity, even in volatile markets. This is because we buy directly from the wholesale market and our traders have an unparalleled understanding of the UK gas and power sector. Our range of products mean you can access the best deal for you, depending on your appetite for risk and budgetary needs. We've also got some of the most competitive supplier management fees around.



Technology: an extensive range of products and services, and some great opportunities to join our bulk buying projects to help you achieve best value:



Cloud, digital & hosting solutions: cyber security services; infrastructure, platform, software & specialist cloud services; and solutions to design, build and host bespoke digital services - all supported by quality assurance & testing services.



Network services: from data access and connectivity, to mobile voice and data services, we can provide you with a single service or a total solution depending on your needs.



Software: skilled experts provide guidance on software contracts, audits and licensing, and have negotiated discounted pricing and special terms with major suppliers. Benefit from an asset transfer system that enables unused software to be shared across the public sector.



Technology products & services: for all your ICT commodity needs from hardware and software to information assured products, supported by services such as help desk, maintenance and integration.



Placing social value at the heart of your procurement

We recognise that maximising value means both saving money and securing social value for your communities. That's why we're committed to making sure that you can use our deals to deliver the specific social value benefits you are looking for.

All of our 20 most popular frameworks can help you deliver social value opportunities now and we are ensuring that all relevant new deals will give you the flexibility to decide on your own specific social value benefits. We can also provide you with tools and guidance to help you build the social benefits you want into procurements and measure the social value elements of bids received.



Bulk buying power

By combining your requirements with those of other public sector organisations we can help you make even greater savings. We do this by using our bulk buying power to make your requirements more attractive to suppliers.

Joining one of our aggregations will save you time, as well as money, as we run the procurement for you, so there is very little administration for you to deal with.

Typical savings include up to 60% on mobile voice & data services, 50% on office supplies, 40% on vehicles and 30% on tablets.

To discuss your requirements and register your interest please get in touch.

New online catalogues bringing you great savings at the push of a button...

Our Crown Marketplace Programme is developing the Purchasing Platform, which is dedicated to providing a simplified online buying experience. The programme currently offers you access to online catalogues, with a checkout system that enables you to complete your purchases using electronic purchasing cards, for:



 **Technology Products:** an extensive range of technology hardware, such as laptops and tablets, and software products.

Product prices so far have been up to 48% cheaper than comparable products listed on Amazon.

 **Office Supplies:** click and buy catalogue featuring over 700 of the most popular office supply items focused on your day-to-day needs (with further items available on request).

Register at purchasingplatform.crowncommercial.gov.uk to get started.

We're here to help

 www.ccsherehelp.uk  0345 410 2222  info@crownccommercial.gov.uk

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