



Crown
Commercial
Service

Helping you save time and money on
procurement, so you can focus on the priorities
that matter most to your tenants and residents

free to use

great value
deals

bulk buying
power

significant
savings

social
value

SME
suppliers

dedicated
account
management

Housing
Associations





Who we are

We're the UK's biggest public procurement organisation. From large government departments and city councils to individual schools and small charities, we help our customers find the right commercial solutions for over £12 billion of spend each year.

We know that for all organisations within the social housing sector, tight control over budgets and resources is a key priority. We want to help you save time and money when buying everyday goods and services, so that you can focus on the things that really matter to you, whether that's building more homes or investing in regeneration programmes.

You can use our commercial solutions free of charge, and we're committed to helping you achieve the best possible value, generating cashable savings for your organisation by leveraging our commercial expertise and huge national buying power. We also recognise the importance of achieving social value for your residents and communities and are committed to putting in place the deals and support to allow you to place this at the heart of your procurement.

The areas we work in cover:



technology: cloud, digital & hosting solutions, network services, software and technology products & services



buildings: facilities management, maintenance & repair, utilities & fuel and construction



corporate solutions: travel, fleet, office services, marketing, communications & research, financial services and contact centres



people: temporary staff, outsourced services and advisory services (e.g. consultancy, legal and language services)



How we're helping our housing association customers

We have a dedicated team that is led by Nick Caton, Head of Wider Public Sector, and supported by Siobhan O'Keeffe and Shanie Armitage, Business Delivery and Customer Delivery Managers for the housing sector.

Whether you're a procurement manager responsible for buying office supplies, an IT manager responsible for upgrading your networks and equipment, or a finance manager looking to improve your payment processes, our aim is to get to know you and your specific needs. We want to help you get best value through our commercial deals and join the growing number of CCS customers in your sector who are saving millions of pounds for their organisations every year.



Here are some of our great deals that housing associations are benefiting from right now...



Corporate Finance Services: get the right financial advice to support your expansion and development, partnership, merger and funding plans with our framework for corporate finance, capital markets and associated policy advice.



Insurance Services: let CCS help you get the best deal on insurance and brokerage services including property & construction, motor, travel & personal accident and liability; plus support services such as claims handling and risk management.



Payments Solutions: we have a great range of solutions for the payment of low value goods and services, including physical, virtual and declining balance cards, plus services and equipment to help you receive payments quickly and securely from your tenants. Benefits include:

- save between £28 and £45 per card on annual card fees
- reduce 1000s of small invoices into one: the monthly card statement
- save at least £5 per transaction compared to traditional purchasing methods
- accept Visa, MasterCard, Amex and 100s of other payment methods
- free online management information.



Project Management and Full Design Team Services: access project management, design and advisory services to support your property and construction projects. A streamlined further competition process means you can have support in place in around 4 weeks, depending on the scale of your requirement.



Estates Professional Services: reduce property costs, release unwanted property assets, and identify savings and income generation opportunities from land and buildings with our framework for property related professional services.



Fleet: our fleet offering covers the purchase and lease of a wide range of vehicles from cars, 4x4s and motorcycles, to vans and commercial vehicles (including heavy goods vehicles), minibuses and coaches. This is supported by a range of additional services including vehicle conversion, fleet management and maintenance, tyres and telematics. We can also offer you great value on vehicle hire, fuels cards, insurance and liquid fuels, together with the supply and installation of electrical charging points - ensuring all your fleet needs are covered, however big or small. Why not combine your vehicle requirements with those of other organisations for an even better deal? Typically our regular fleet eAuctions save customers up to 40%.



Utilities: with a focus on savings, demand reduction and energy efficiency, we consistently secure the best price possible for gas and electricity, even in volatile markets. This is because we buy directly from the wholesale market and our traders have an unparalleled understanding of the UK gas and power sector. Our wide range of products enable you to access the deal that is best for you, depending on your appetite for risk and budgetary needs. We've also got some of the most competitive supplier management fees around.





Placing social value at the heart of your procurement

We recognise that maximising value means both saving money and securing social value for your residents and communities. That's why we're committed to making sure that you can use our deals to deliver the specific social value benefits you are looking for.

All of our 20 most popular frameworks can help you deliver social value opportunities now and we are ensuring that all relevant new deals will give you the flexibility to decide on your own specific social value benefits. We can also provide you with tools and guidance to help you build the social benefits you want into procurements and measure the social value elements of bids received.



Bulk buying power

By combining your requirements with those of other public sector organisations we can help you make even greater savings. We do this by using our bulk buying power to make your requirements more attractive to suppliers.

Joining one of our aggregations will save you time, as well as money, as we run the procurement for you, so there is very little administration for you to deal with.

Typical savings include up to 40% on vehicles, 50% on mobile voice & data services and office supplies, and 30% on tablets.

To discuss your requirements and register your interest please get in touch.

New online catalogues bringing you great savings at the push of a button...

Our Crown Marketplace Programme is developing the Purchasing Platform, which is dedicated to providing a simplified online buying experience. The programme currently offers you access to online catalogues for:

-  **Technology Products:** an extensive range of technology hardware, such as laptops and tablets, and software products. Product prices so far have been up to 48% cheaper than comparable products listed on Amazon.
-  **Office Supplies:** access more than 10,000 different office supply items and benefit from 'smart basket' technology, which ensures the lowest cost for you, factoring in everything from stock availability to delivery, giving you the right product at the best price.



Register at purchasingplatform.crowncommercial.gov.uk to get started.

We're here to help

 www.ccsheretohelp.uk  0345 410 2222  info@crowcommercial.gov.uk

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